



# Silviu Ionuț Grecu

## CEO

Forward-thinking, resourceful manager, experienced in building and leading successful teams, developing and implementing effective strategy, and overseeing business operations. Focused on business growth driven by increased productivity and calculated risk.

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in [linkedin.com/in/silviu-grecu](https://www.linkedin.com/in/silviu-grecu)

## SKILLS

Management & Leadership

New Business Development

Business Operations & Strategy

Effective Communication & Delegation

Revenue Growth

Organizational Restructuring

International Business

Interpersonal Skills

## WORK EXPERIENCE

### CHIEF EXECUTIVE OFFICER

ROMAERO S.A.

07/2021 - Present

Bucharest, Romania

Local leader in Aerospace & Defense

### QUALITY MANAGER (with business expansion responsibilities)

ROMAERO S.A.

06/2016 - Present

Bucharest, Romania

Local leader in Aerospace & Defense

Achievements/Tasks

- Successfully built, trained and managed a reliable, effective, highly professional team of 88 people;
- Achieved the highest level of customer satisfaction in regard to the manufactured products. The number of client complaints has reached an all-time low;
- Streamlined the internal processes, reduced the number of non-compliances and expanded the approvals, authorizations and certifications portfolio;
- Increased the department's direct revenues by 25%;
- Drove the development of commercial relations with some of the largest companies in the world aerospace & defense industry, like Lockheed Martin, The Boeing Company, Raytheon Technologies, Elbit Systems, BAE Systems etc.;
- Represented the company at all relevant international industry fairs and conferences and conducted meetings with potential commercial partners;
- Conducted insightful market trend research, developed productivity increase, cost reduction, and business expansion strategies;
- Initiated and managed company-wide training programs.

### MANUFACTURING INSPECTION MANAGER

ROMAERO S.A.

07/2011 - 06/2016

Bucharest, Romania

Local leader in Aerospace & Defense

Achievements/Tasks

- Led a team of 25 quality inspectors, trained the staff and oversaw all the inspection activities;
- Redesigned the entire inspection process in order to ensure full compliance;
- Reduced overall non-conforming outputs and associated costs by 90%;
- Validated the conformity of all manufactured products;
- Maintained direct relationships with customers on all quality-related aspects.

## EDUCATION

### Executive MBA

Tiffin University Ohio

10/2018 - 07/2020

4.0 GPA

#### Courses

- Managerial Economics
- Management of human resources
- Organizational design and analysis
- Managerial Finance
- Operation management
- Marketing management

### Engineering Degree

Faculty of Aerospace Engineering/University Politehnica of Bucharest

10/2002 - 06/2007

Bucharest, Romania

## CERTIFICATES

Business continuity management (2019)

TUV Rheinland

EASA Part 145 Regulatory framework (2019)

AAT

EASA Part J (2019)

UK CAA

EASA PART 21 G and J (2017)

SOFEMA

Audit Systems Overview (2017)

Equalearn

Lean Manufacturing Six Sigma Green Belt (2017)

Envisio

Trainer (2016)

Rias Excelsior

Quality Auditor (2015)

Quasaro

Manager of Quality Systems (2012)

Quasaro

Risk Management (2015)

Quasaro

## LANGUAGES

English



French



## VOLUNTEER EXPERIENCE

### Volunteer Speaker & Mentor

Company CSR & Education Programs

2016 - 2020

Initiator and active supporter of the company's CSR and education programs

#### Tasks/Achievements

- Mentored students participating in the company education and internship programs;
- Held lectures at seminars designed to help airline passengers overcome their fear of flying;
- Guided field trips meant to teach children of all ages about aircraft and the aerospace industry.